



# ***News Release***

San Antonio District Office  
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**RELEASE DATE: IMMEDIATE RELEASE**  
**Release Number: #06-83**

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## **BALWINDER DHILLON 2006 Small Business Person of the Year**

**San Antonio, TX** – The San Antonio District Office of the U.S. Small Business Administration has selected this year's Small Business Week winners. This year's 2006 Small Business Person of the Year is Mr. Balwinder "Dillon" Dhillon, President and Chief Executive Officer of Amer Technology, Inc. Dillon's 25 years experience in the engineering and business management industries provided him with a reputation that preceded him in the information technology (IT) community.

In 1995, Dillon, like so many small business owners, started in his out of his garage. He was working as a programmer on a military contract in the 1990's when he realized there had to be a better way to help government customers. Within two years of starting, Amer Technology, Inc. went from a part-time business to a full-time business becoming the choice company for many Fortune 500 companies for providing complex and unique hi-tech services in areas such as: Information Technology Consulting, Software Development, Training Solutions, and Engineering Designs.

Amer Technology, Inc. became an SBA 8a Certified Contractor in 2000. Dillon believes this was an important step toward the advancement of his company as it provided the company with diversification in government contracts. The company also expanded its services to include professional specialties from human resource consultants to social service experts. In 2003, Amer Technology, Inc. won a \$600,000,000.00 IDIQ contract for five years and is the only 8a Prime Contractor for

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this contract. The company grew 100% in 2004 and 500% in 2005. This growth required Dillon to move his company from his garage to a 12,600 sq. ft. office building and increase his employees to 150.

There are many factors that contributed to Dillon's success, but his motto that complements his vision was the primary factor. "Providing excellent IT solutions: Within your budget and delivered on time." "Amer's unique approach of software development to work with standardized templates listening and understanding requirements carefully, and flexibility to adapt to client's need clearly sets us apart from our clients."

Balwinder Dhillon is an electrical engineer by training and holds several certifications, including Certified Programmer, Oracle Database Administrator, and PCB Designer.

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*The U.S. Small Business Administration (SBA) was created by Congress in 1953 to support and encourage the creation and success of the small businesses. SBA offers a wide range of financial and business assistance and disaster relief services*

*For more information on SBA programs and services or visit the SBA's extensive website at [www.sba.gov](http://www.sba.gov)*

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